

Job Responsibilities for **Systems Engineer (Design)** but not limited to:

- Estimate energy requirements of new or existing structures, based on analysis of utility bills of structure, calculations of thermal efficiency of structure plus prevailing climatological conditions
- Calculate on-site heat generating capacity of different solar panels to define optimum size type of panels which meet structures energy requirements
- Arrange location of solar system components, like panel, pumps, and also storage tanks, to minimize length as well as number of direction changes in pipes reconstruction of existing structures
- Study engineering tables to define size of pipes pumps required to maintain specified flow rate through solar panels
- Complete parts list, specifying components of system
- Draw wiring, piping, and also other diagrams, using drafting tools
- Test or evaluate photovoltaic PV cells or modules
- Review specifications recommend engineering or manufacturing changes to achieve solar design objectives
- Perform thermal, stress, or cost reduction analyses for solar systems
- Develop standard operation procedures quality or safety standards for solar installation work
- Provide technical direction or support to installation teams during installation, start-up, testing, system commissioning, or performance monitoring
- Perform computer simulation of solar photovoltaic PV generation system performance or energy production to optimize efficiency
- Develop design specifications functional requirements for residential, commercial, or industrial solar energy systems or components
- Create plans for solar energy system development, monitoring, and also evaluation activities
- Create electrical single-line diagrams, panel schedules, or connection diagrams for solar electric systems, using computer-aided design CAD software
- Create checklists for review or inspection of completed solar installation projects
- Design or coordinate design of photovoltaic PV or solar thermal systems, including system components, for residential commercial buildings
- Conduct engineering site audits to collect structural, electrical, and also related site information for use in the design of residential or commercial solar power system

Educational Qualification: BE/ME/B.TECH/M.TECH in Electrical

Experience: Fresher's can apply. However, 1+ years of experience in relevant field will be given preference.

Employment Type: Full Time

Salary: Negotiable

Job Responsibilities for **Marketing Manager** but not limited to:

- Leading the marketing team in the cluster area
- Monitoring your team's performance and motivating them to reach targets
- Maintaining and increasing sales of company's Solar Energy products
- Reaching the targets and goals set for your area
- Establishing, maintaining and expanding your customer base
- Work with partners, vendors, company's engineers and program managers to ensure customer's needs are met
- Ensure prompt follow -up with customers for orders, commercial terms, payments, approvals, problem resolution, etc.
- Increasing business opportunities through various routes to market
- Compiling and analysing sales figures
- Act as a key driver for market research activities

Educational Qualification: Post Graduate Degree/Diploma in Management such as MBA, PGDM, PGDBM etc.

Experience: 1+ years of experience in the relevant field would be preferred.

Employment Type: Full Time

Salary: Negotiable

Job Responsibilities for **Marketing Executive** but not limited to:

- Direct Interaction with prospective customers
- Play an active role in local events and promotions related activities
- Collecting customer feedback
- Servicing the needs of your existing customers
- Reaching the targets and goals set for your area
- Generate proposals, quotes, and formal RFP responses
- Work independently and with senior management team to develop and execute on strategic plans to win identified opportunities

Educational Qualification: Post Graduate Degree/Diploma in Management such as MBA, PGDM, PGDBM etc.

Experience: Fresher's can apply. However, 1+ years of experience in relevant field will be given preference.

Employment Type: Full Time

Salary: Negotiable

Desired Skills for all category of aforementioned Job Roles:

- Candidate should be energetic professional with an aptitude for selling.
- Should have good communication skills & presentation skills.
- Should have the ability to build value base, and enduring relationships with existing & potential clients.
- Should have good organizational skills.
- Should be able to work independently as well as should be a strong team player that actively contributes to team development.